



# Private Company Advisory

BlackArch provides world-class merger and acquisition advisory services for distinctive privately-held companies and owner-operators who have created significant value.

## We invest in relationships

We guide our clients from assessment until the closing of a transaction, striving for the greatest possible outcome

## We customize solutions

We listen to each client's unique concerns and tailor an objective-driven approach

## We serve unique companies

Our professionals understand the complexities associated with privately-held companies

*“As a privately held business, we had one opportunity for the most important business decision in our Company’s history, and BlackArch guided us through this process by providing thoughtful advice, flawless execution and ultimately found the best strategic partner for PCB’s continued growth and evolution. BlackArch tailored its process to meet our objectives and preserve the legacy of our business and provided senior-level attention that far exceeded the expectations of the shareholders and management team throughout - I would recommend BlackArch without reservation.”*

DAVID HORE, PRESIDENT, PCB GROUP, INC

## Industry Provides Context. Model Drives Value.

We have the industry expertise and unique insights to communicate what makes you different. Our dedicated industry teams cover and discover the people, ideas and opportunities in your world.

 Aerospace, Defense & Government Services	 Applied Technology	 Automotive Aftermarket	 Building Products & Infrastructure
 Business & Professional Services	 Consumer & Retail	 Distribution	 Diversified Industrials
 Energy	 Food Beverage & Agribusiness	 Healthcare Services & Products	 Logistics

## Setting a New Standard

We are a purpose-built team: accomplished, cohesive and committed to unlocking value for our clients.



Nick Bell

Vice President



Jane Caldwell

Managing Director



Johnny Conklin

Managing Director



Will Cooper

Managing Director



Scott Degen

Vice President



Grant Hamilton

Managing Director



Adam Huit

Managing Director



Ryan Jackson

Director



Kelly Katterhagen

Managing Director



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Will Mackvick

Vice President



P.J. Martin

Director



Adam McLintock

Director



Aidan Murphy

Vice President



Jonathan O'Connor

Vice President



Cael Pulitzer

Vice President



Drew Quartapella

Managing Director



Ches Riley

Director



Charles Thompson

Managing Director



Adam Tindel

Managing Director



Georgiana Warnement

Vice President



Andy Wright

Vice President

## Our Promise to You



We will always seek to truly understand your priorities, goals, challenges and expectations and listen first



We will challenge ourselves to think differently, applying our market knowledge and insight to best understand and translate how you've differentiated your company and created value



We will uphold our values in every situation: excellence, integrity, innovation, trust, talent, teamwork and community

BlackArch

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